



Welcome

Conservation Applied Research & Development (CARD) Webinar

December 19, 2023

**Air-to-Water Heat Pumps: A Cold Climate Solution for High-Efficiency Cooling,
Space Heating, and Water Heating**



Webinar Basics

- Attendees in listen-only mode
- Type questions into Q&A box
- Send to “All Panelists”
- Questions addressed at end
- Webinar recorded & archived
- Slide set will also be available

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For close captions, click the “cc” bubble

Type your question into the Q&A Box and send to “All Panelists”

To open Q&A panel, click ellipse in lower right.



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Q & A [share] [close]

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Select a question and then type your answer here.
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Air-to-Water Heat Pumps: A Cold Climate Solution for High-Efficiency Cooling, Space Heating, and Water Heating



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Air-to-Water Heat Pumps: A Cold Climate Solution for High-Efficiency Cooling, Space Heating, and Water Heating cont.



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Minnesota Applied Research & Development Fund

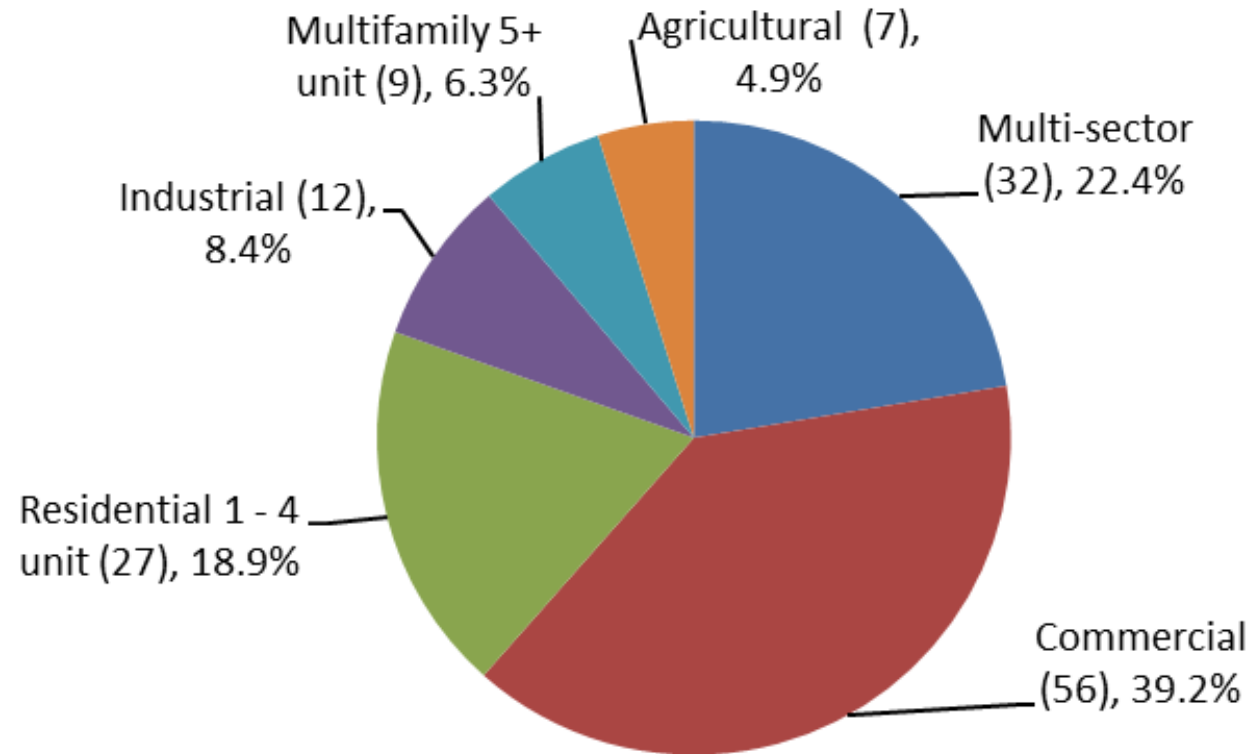
- **Purpose to help Minnesota utilities achieve energy savings goal by:**
 - *Identifying new technologies or strategies to maximize energy savings;*
 - *Improving effectiveness of energy conservation programs;*
 - *Documenting CO₂ reductions from energy conservation programs.*

[Minnesota Statutes §216B.241, Subd. 1e](#)

- **Utility may reach its energy savings goal**
 - **Directly through its Energy Conservation and Optimization (ECO) program**
 - **Indirectly through energy codes, appliance standards, behavior, and other market transformation programs**

CARD RFP Spending by Sector thru FY2020

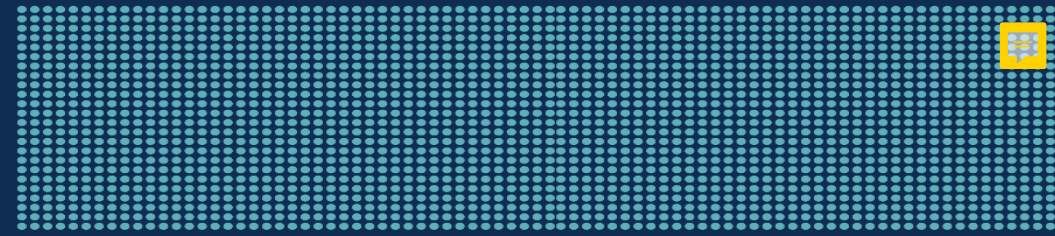
CARD RFP Projects by Sectors thru CY2020



RFP Summary

- 12 Funding Cycles
- 513 proposals
- 143 projects funded
- \$31.2 million in research

December 19th, 2023



AIR-TO-WATER HEAT PUMPS

The cold climate solution for high-efficiency cooling, space heating, and water heating

Samantha Hill, PhD, Ranal Tudawe, Josh Quinnell, PhD



Center for Energy and Environment



Agenda

- What is an Air-to-Water Heat Pump?
- Types of AWHPs
- Field Study Background
- Performance Results
- Energy Savings, Costs, and Payback
- Conclusions, Barriers, and Opportunities



What is an Air-to-Water Heat Pump?



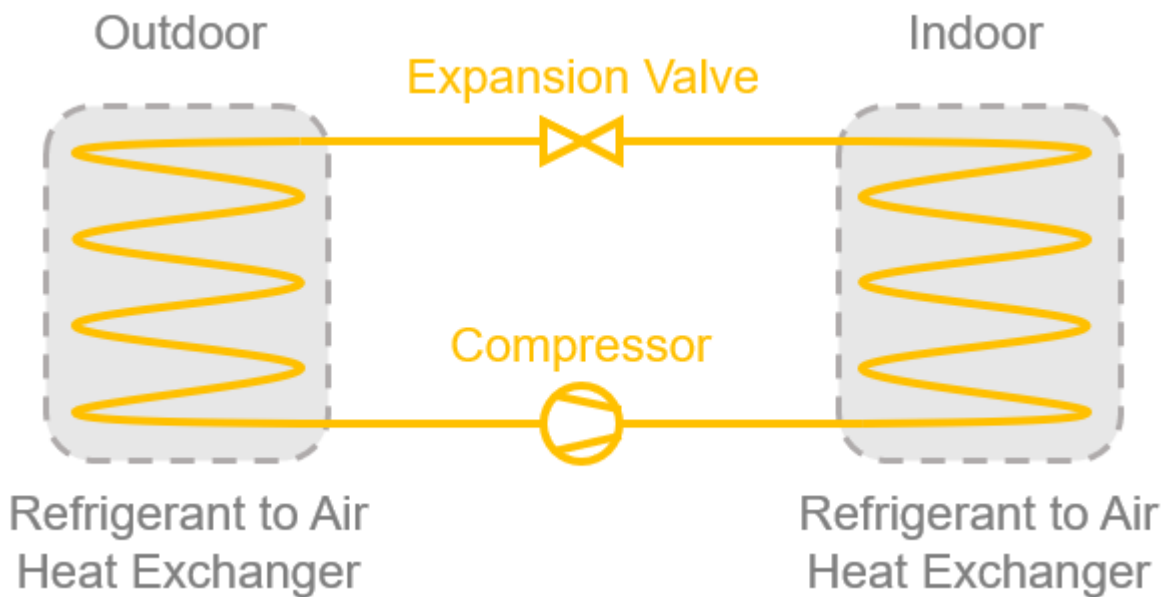
What is an Air-to-Water Heat Pump? cont. 1

AWHPs are air source heat pumps with hydronic distribution.



What is an Air-to-Water Heat Pump? cont. 2

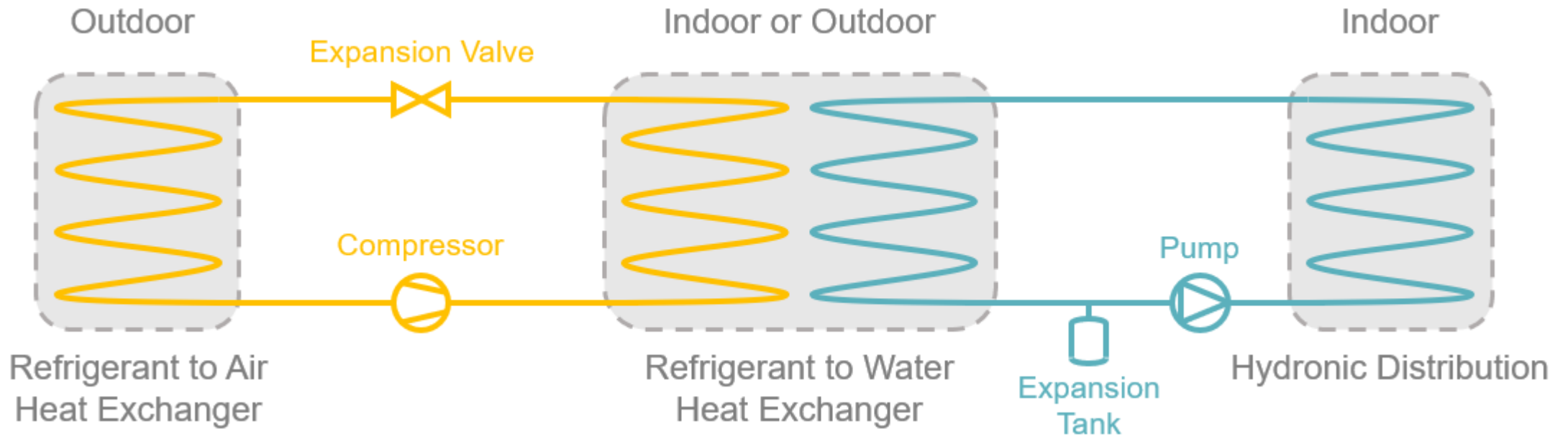
A Typical ASHP





What is an Air-to-Water Heat Pump? cont. 3

A Typical AWHP





Hydronic Distribution: Pros and Cons

- Potential benefits vs forced-air:

- Higher distribution efficiency
- Lower supply temperatures possible for certain emitters
- Diverse emitter configurations
- Zone control
- DHW load integration
- Thermal storage integration

- Potential disadvantages:

- Additional heat exchanger(s)
- Cold climates require antifreeze
 - Antifreeze reduces heat transfer efficiency
- Retrofit challenges may vary



Types of AWHPs



Types of AWHPs cont.

- Dozens of models and configurations are available for virtually any Minnesota residential application.
- Just like ASHPs, AWHPs primarily function as space heating systems, and many also provide cooling.
- When not in heating or cooling, some AWHPs can also provide domestic hot water (DHW) service.



AWHP Configurations

Monobloc



Source: ArcticHeat

Split



Source: SpacePak

Third-Party Split

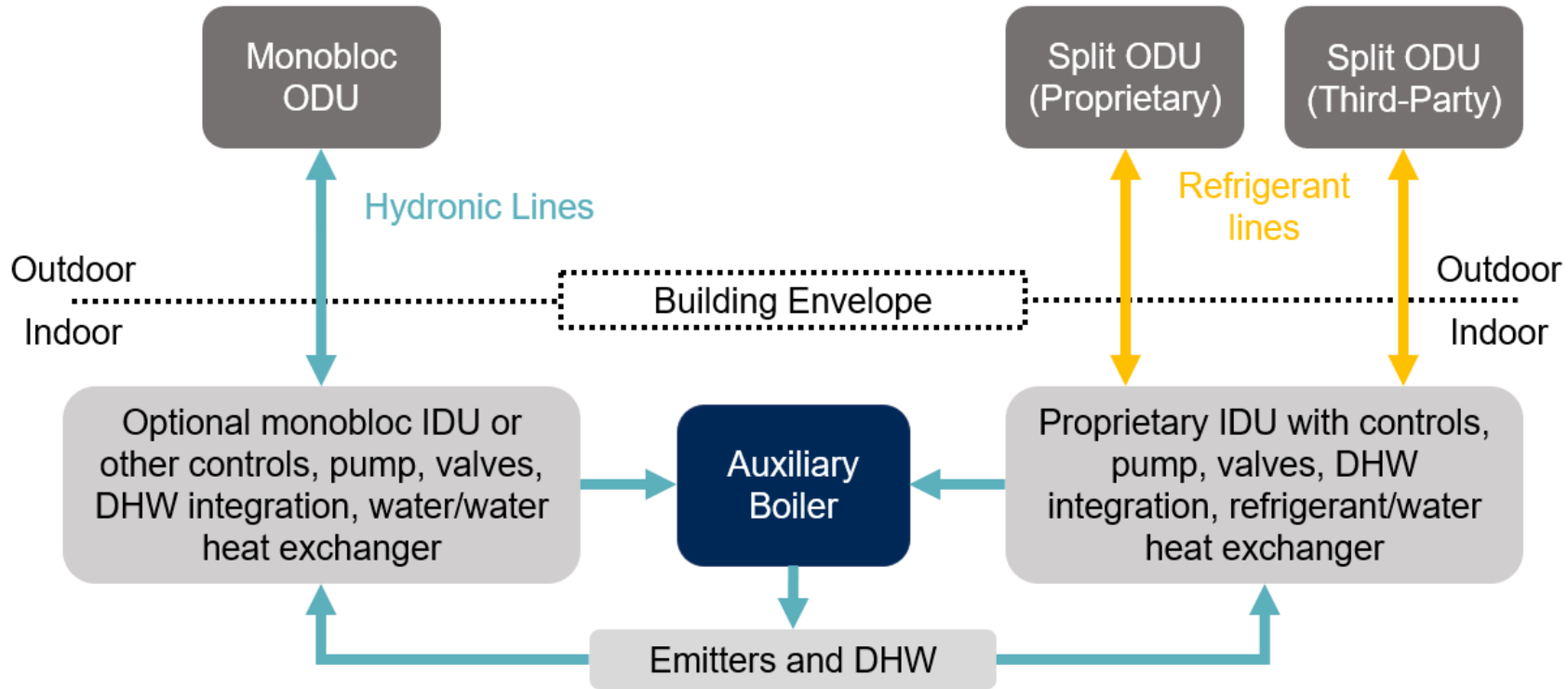
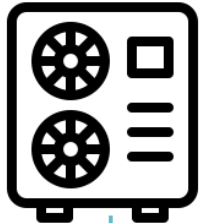


Source: Electro Industries

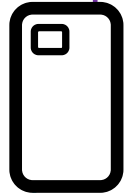
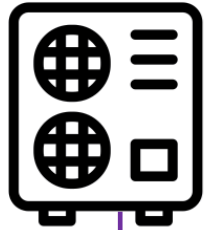


AWHP Configurations cont.

Monobloc



Split





Field Study Background

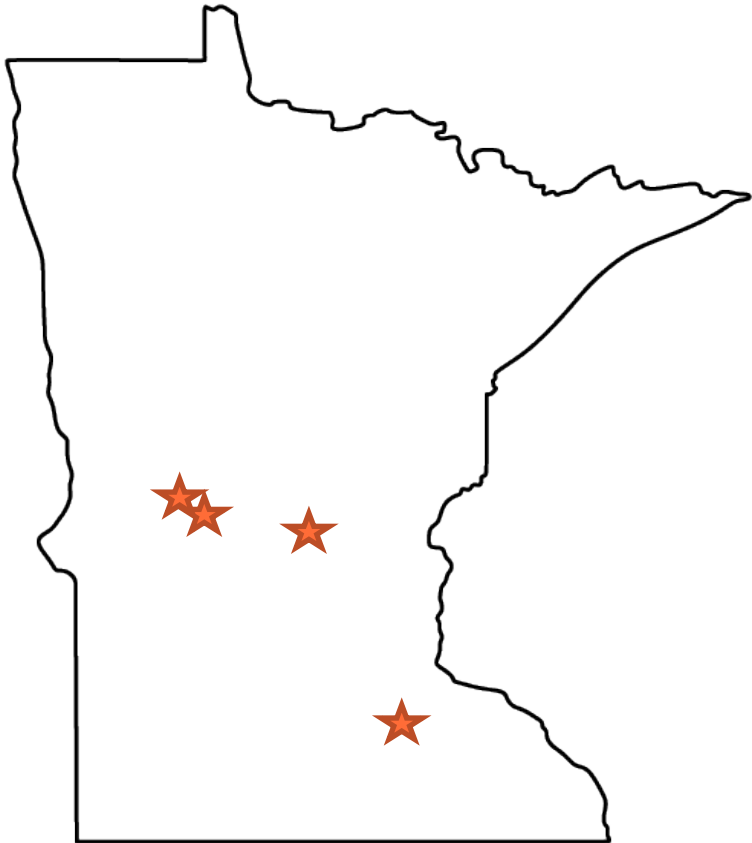


AWHP in MN: A Brand-New Technology?

- Air source heat pumps are growing in MN
 - Previous research demonstrates cold climate, variable speed ASHPs work in MN's climate (IECC zones 6 & 7) but may need auxiliary heat
 - Natural gas remains the dominant heating fuel
- AWHPs currently have almost no market share in MN
- Hydronic heating is mostly found in two types of single-family MN homes:
 - SF homes built around 1900-1920s with panel radiators
 - SF homes built since 2000 with in-floor heat



Case Study Scope: AWHPs in MN



- **Goal:** Characterize available AWHP systems and identify best AWHP configurations to serve cold climate MN homes
- **Scope:** Field monitor four single-family homes **retrofit** with AWHPs to evaluate energy savings, costs, and performance
- **Timeline:** Installations occurred late 2021 to early 2022 and monitoring lasted through summer 2023.



Field Study Site Summary

- **Sites 1 & 2: Third Party Split** with in-floor heat
- **Site 4: Monobloc** with in-floor heat and hydronic coil on air handler
- **Site 3: Monobloc** with in-floor heat, hydronic coil, and domestic hot water (DHW) preheating tank

- Retrofit installations displacing pre-existing electric boilers
- Installed systems include electric resistance auxiliary boilers
 - Aux boiler is downstream of HP: they can operate simultaneously
- Pre-existing thermostats initially left in place
- Primary emitter is pre-existing in-slab concrete floor heat
 - This emitter can deliver majority of heating load at supply temperatures $< 110^{\circ}\text{F}$
 - Older MN homes' panel radiators are undersized for a drop-in AWHF supply temps



Field Site System Information

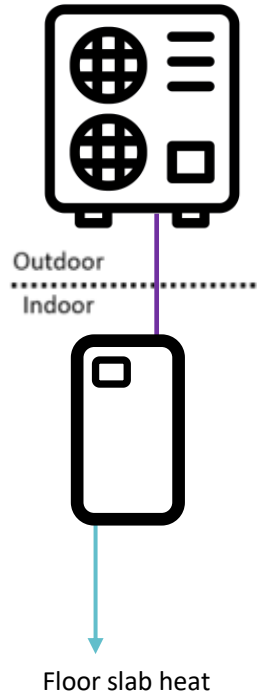
Site	City	Home Area (sq. ft.)	Stories	AWHP Model(s)	Emitters	Auxiliary Heat
1	Foley	3,200	1	NorAire EBH-5-020 and 5-ton Bosch BOVA ODU	In-floor heat	Electric resistance auxiliary boiler, woodstove
2	Garfield	2,600	1	NorAire EBH-5-020 and 5-ton Bosch BOVA ODU	In-floor heat	Electric resistance auxiliary boiler, propane fireplace
3	Faribault	2,600	1 + walkout	Enertech Advantage EAV060 with IDU and Turbomax indirect water heater	Lower level: In-floor heat Upper level: central forced AH with hydronic coil DHW: AWHP fed preheater	Electric resistance auxiliary boiler, propane furnace
4	Garfield	4,000	1 + finished basement	Enertech Advantage EAV060 with IDU	Lower level: In-floor heat Upper level: central forced air with hydronic coil	Electric resistance auxiliary boiler, propane furnace, two propane fireplaces



Third Party Split AWHP

Indoor Unit

Outdoor Unit



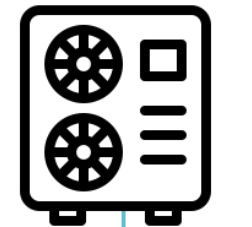
C) Thermostat



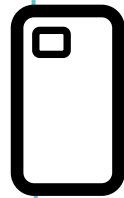
Monobloc AWHP

Indoor Unit

Outdoor Unit



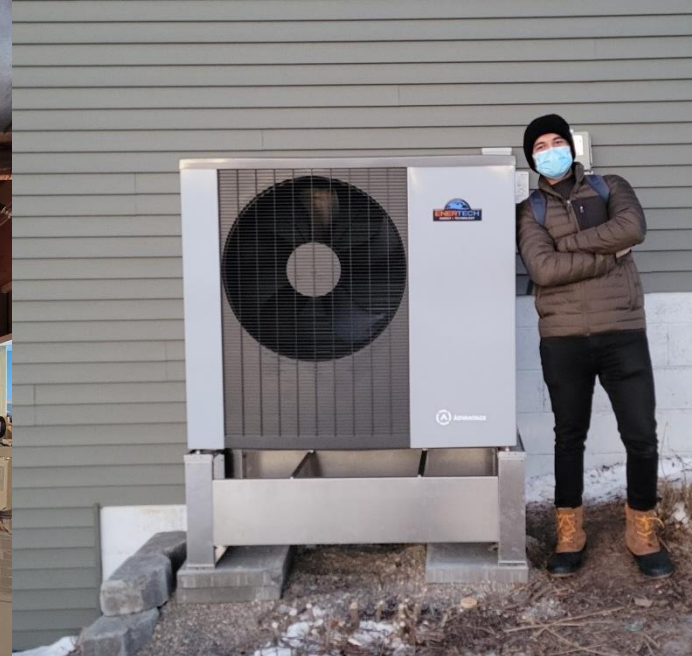
Outdoor
Indoor



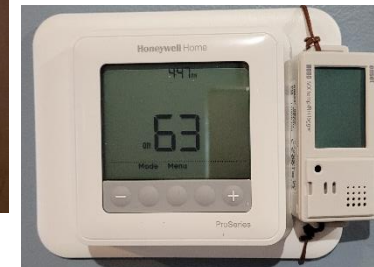
Floor slab heat
Hydronic coil + AHU
DHW preheat tank



DHW Preheat Tank



Thermostats





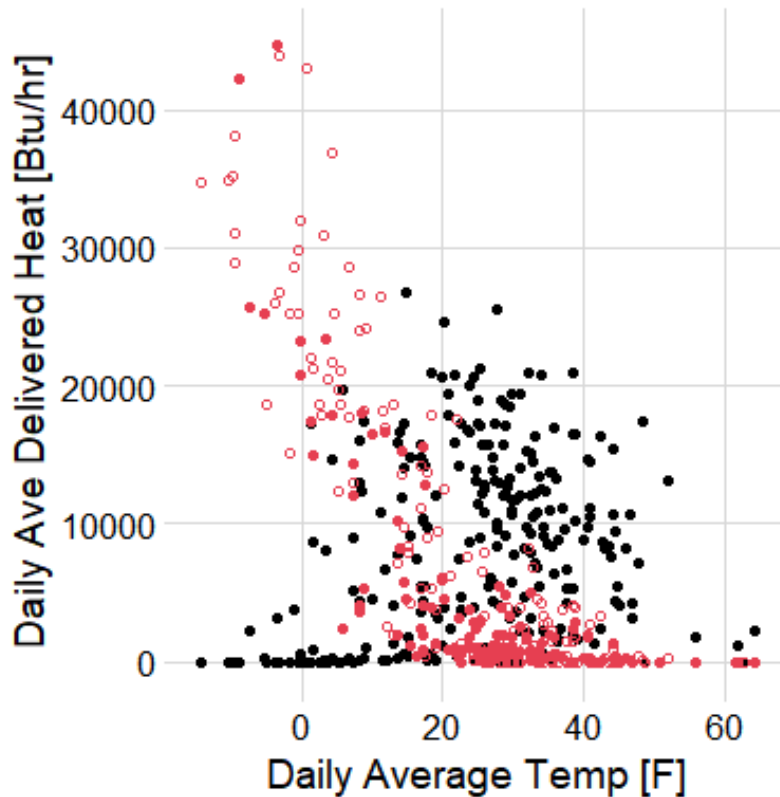
Performance Results



Heat Load – Split Systems, Daily

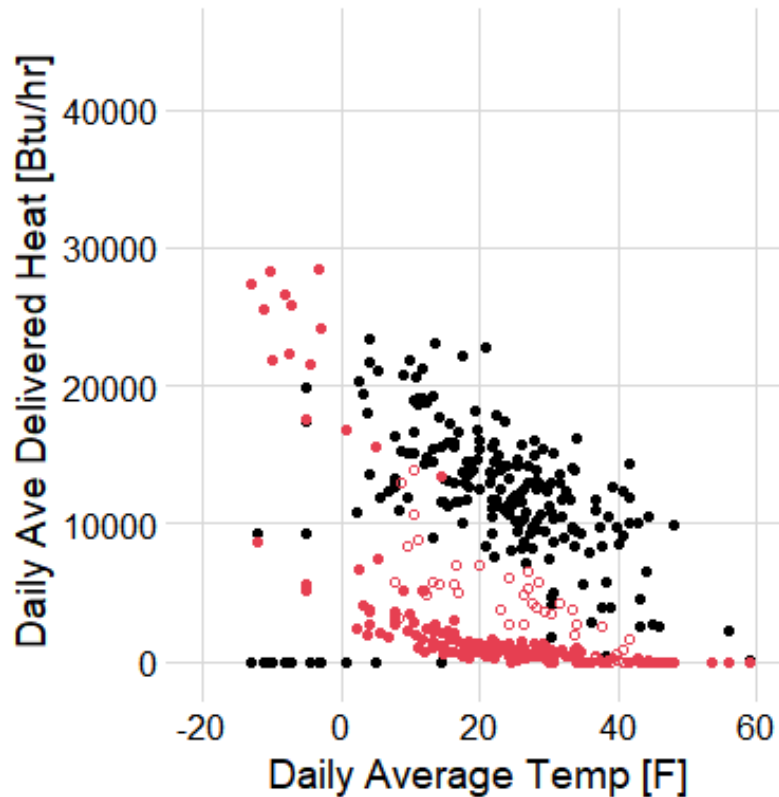
Site 1

- Boiler Yr 1
- Heat Pump
- Boiler Yr 2



Site 2

- Boiler Yr 1
- Heat Pump
- Boiler Yr 2

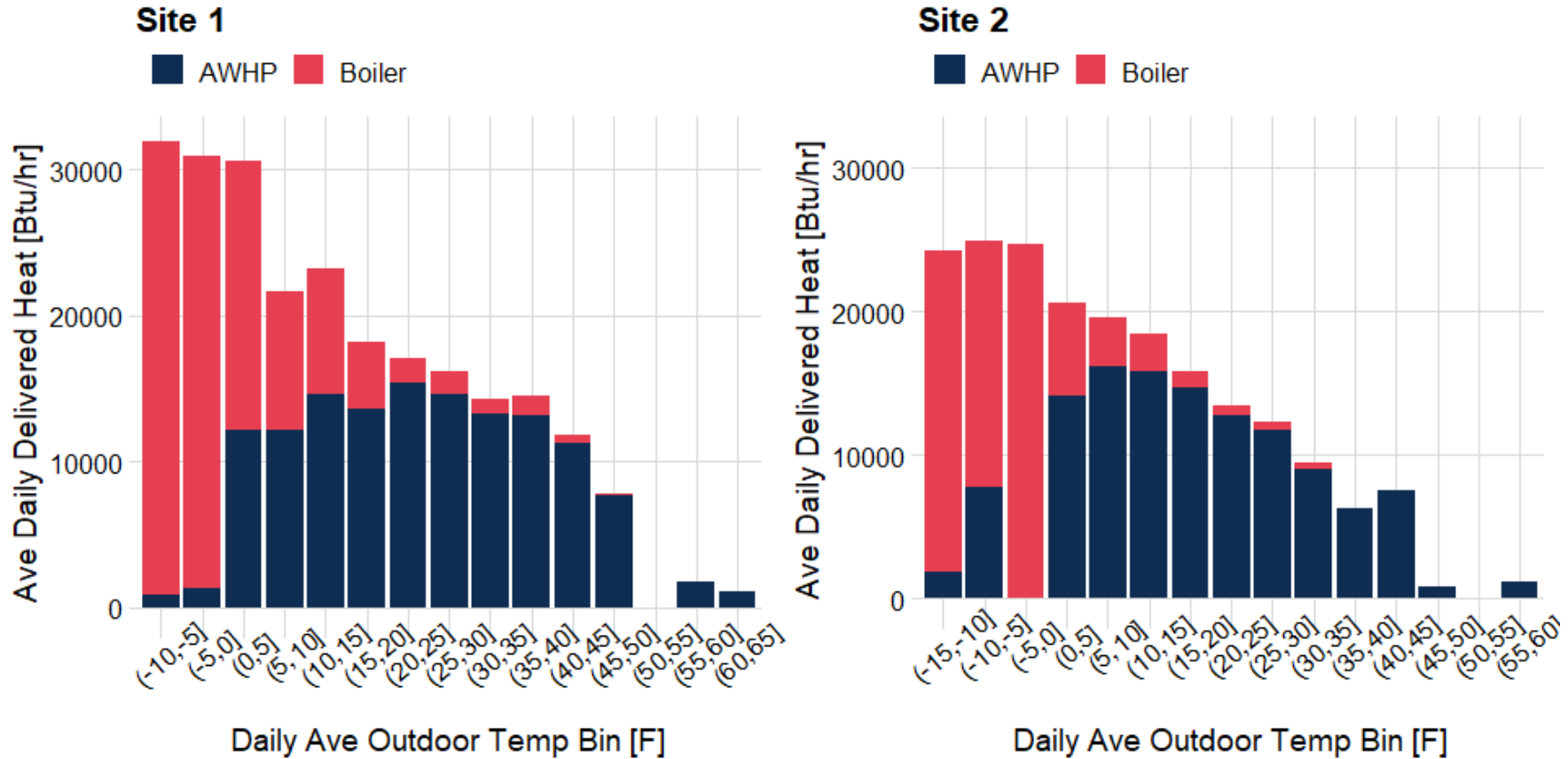


Hollow circles correspond to winter 1 with no controls adjustments.

Solid circles correspond to winter 2, where controls were adjusted to reduce aux heat usage.



Heat Load – Split Systems, Binned



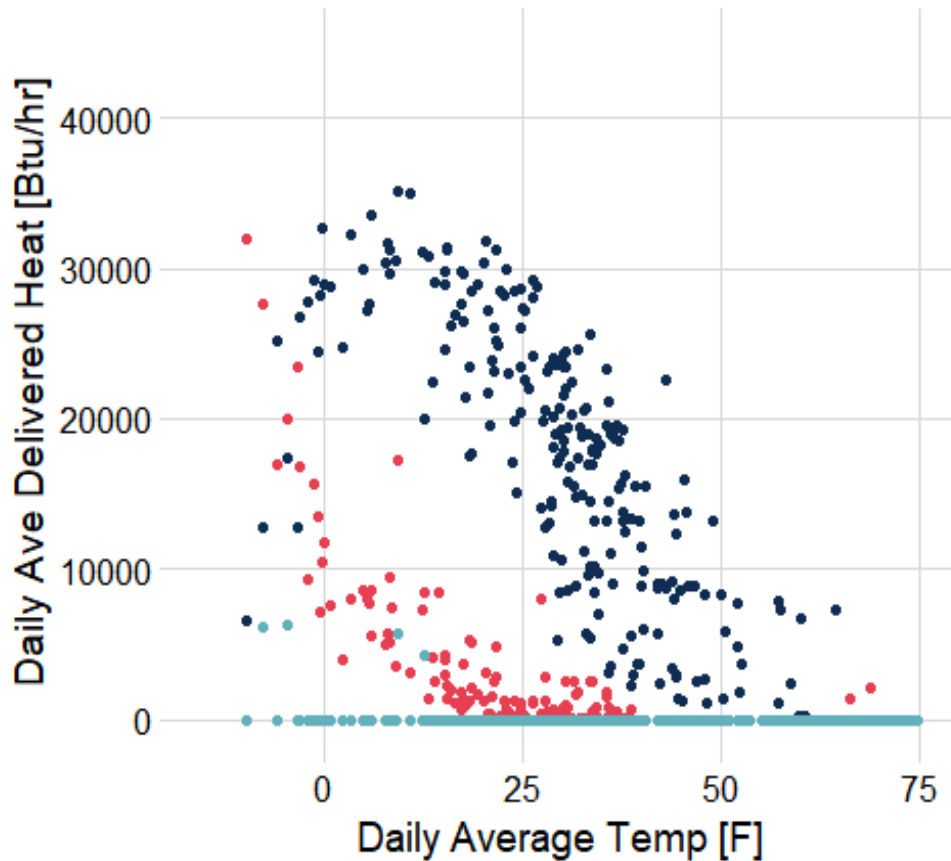
Binned data shown only for the second winter, after controls adjustments



Heat Load – Monobloc Systems, Daily

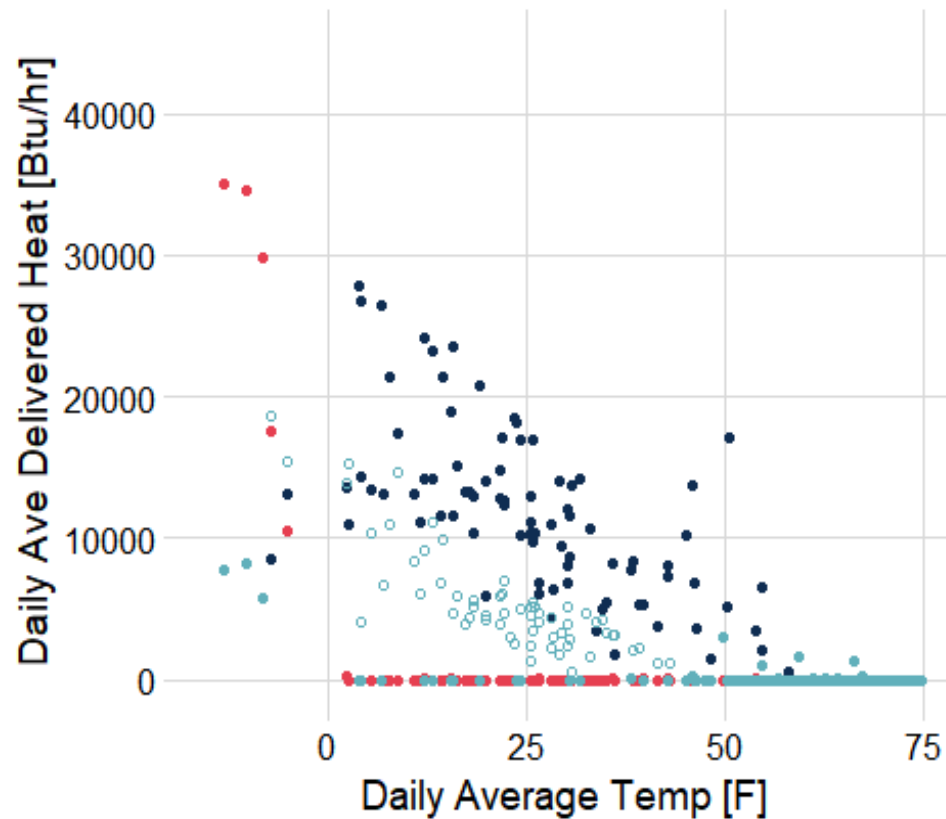
Site 3

- AWHP
- Boiler
- Propane



Site 4

- Propane Em Heat ON
- AWHP
- Propane Em Heat OFF
- Boiler

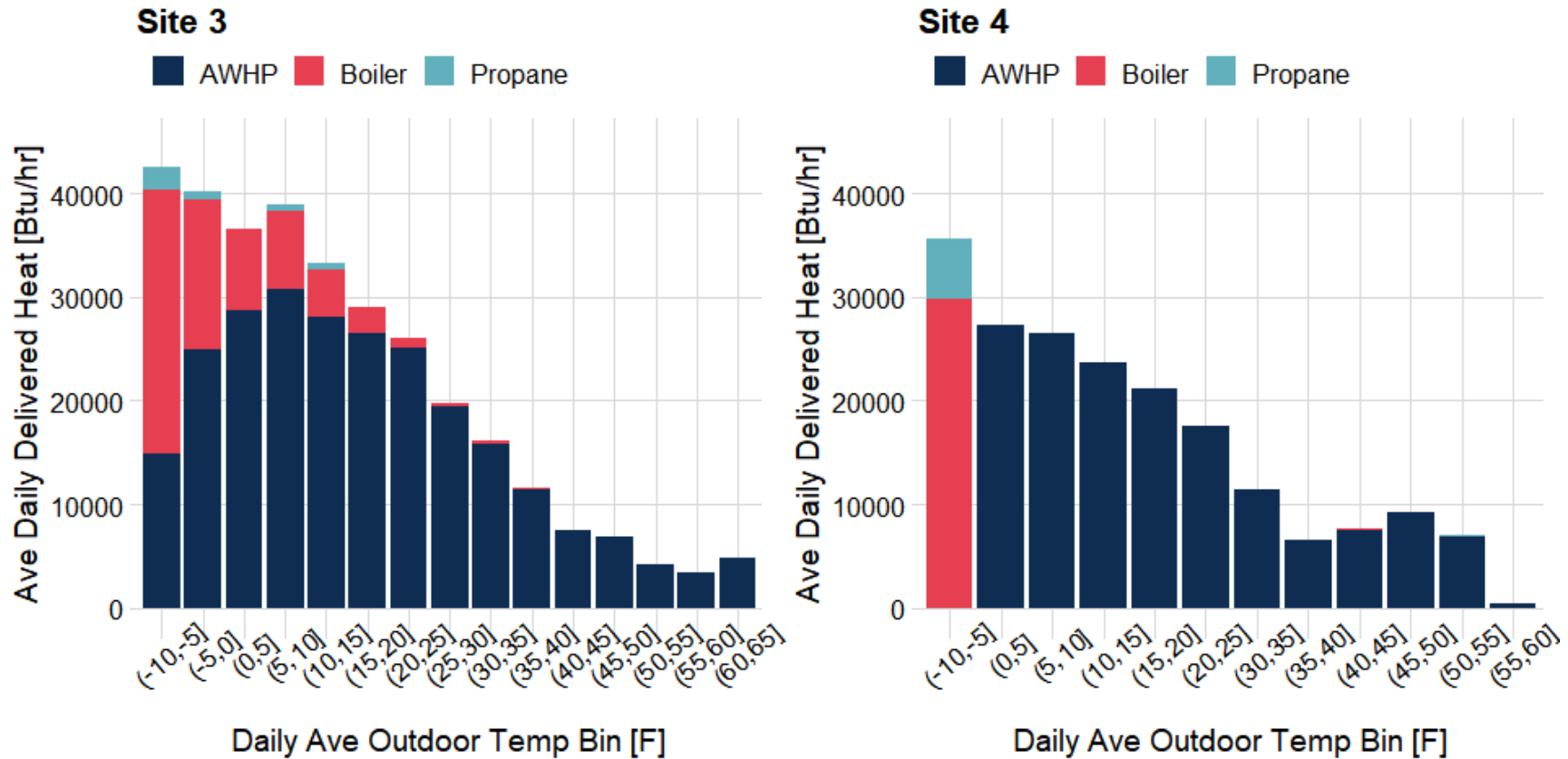


Hollow circles correspond to thermostat in emergency heat mode.

Solid circles correspond to normal operation.



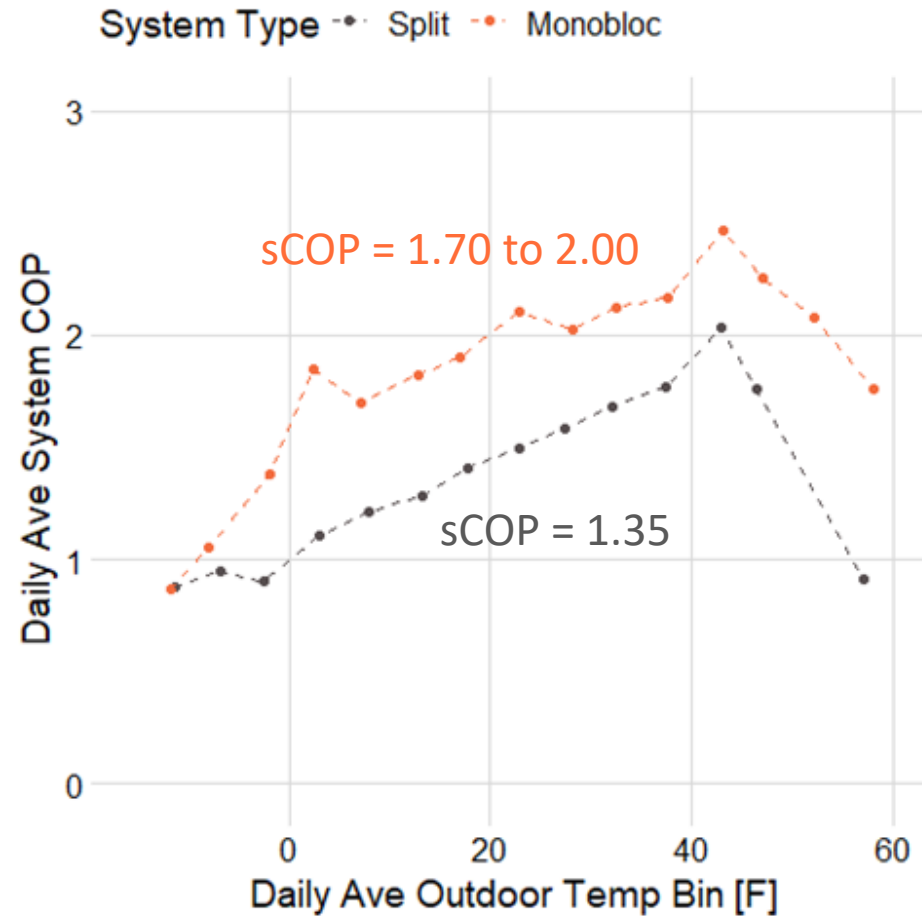
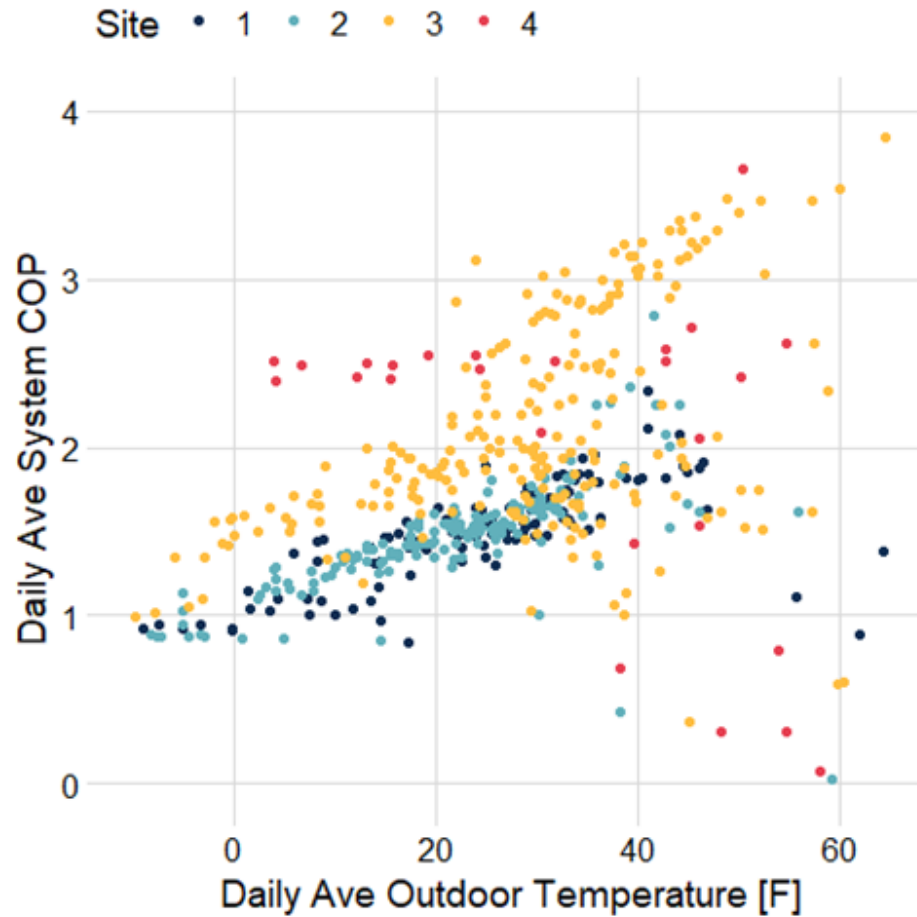
Heat Load – Monobloc Systems, Binned



Binned data shown only for days where the AWHP was fully operational



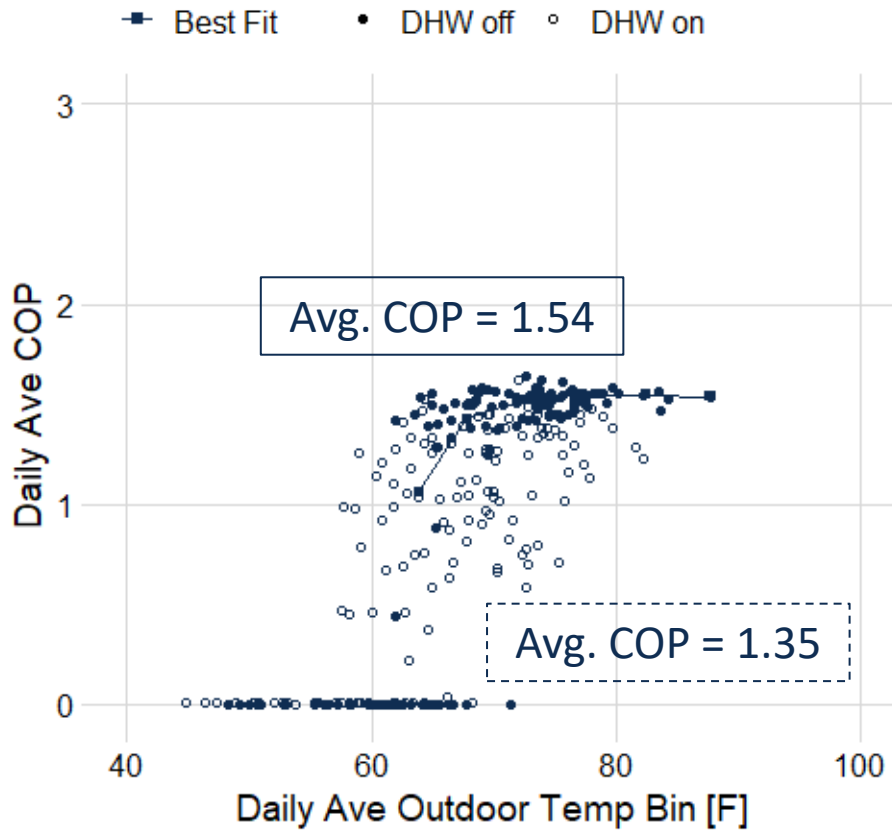
AWHPs Increase System Heating Efficiency



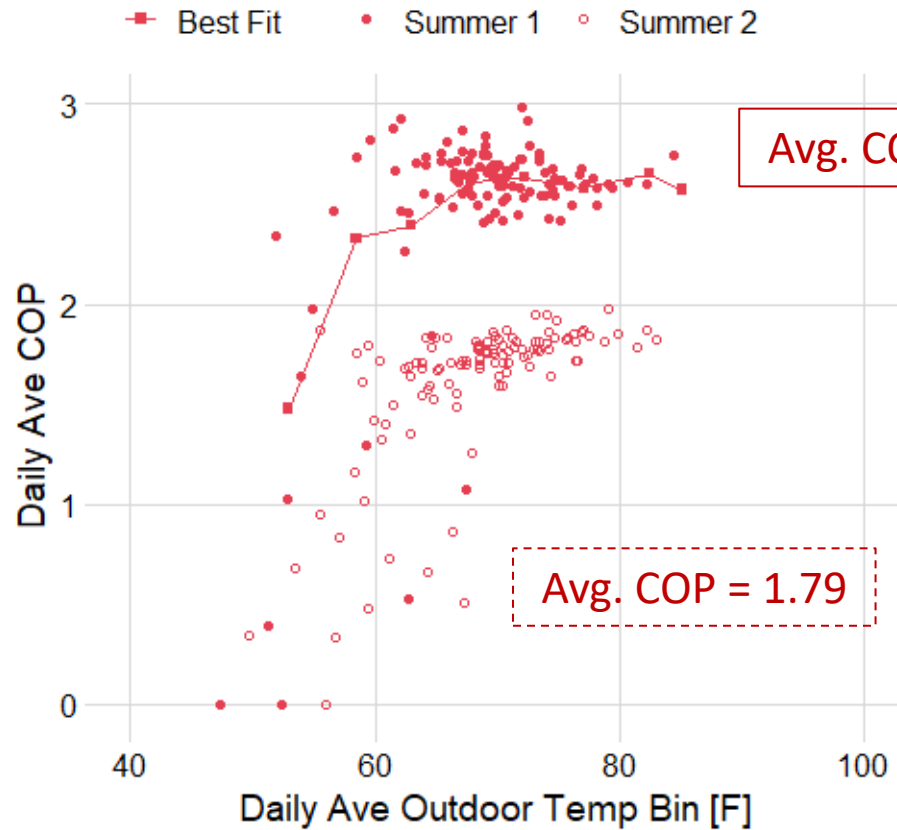


AWHPs May Increase System Cooling Efficiency

Site 3



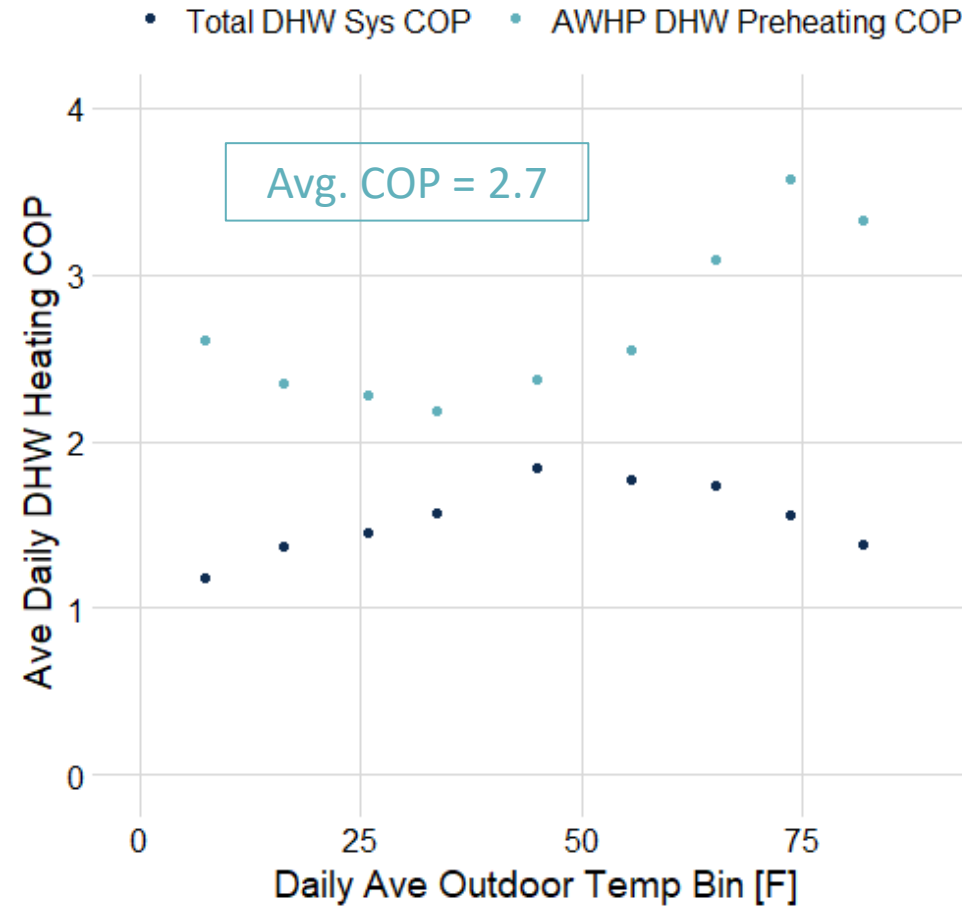
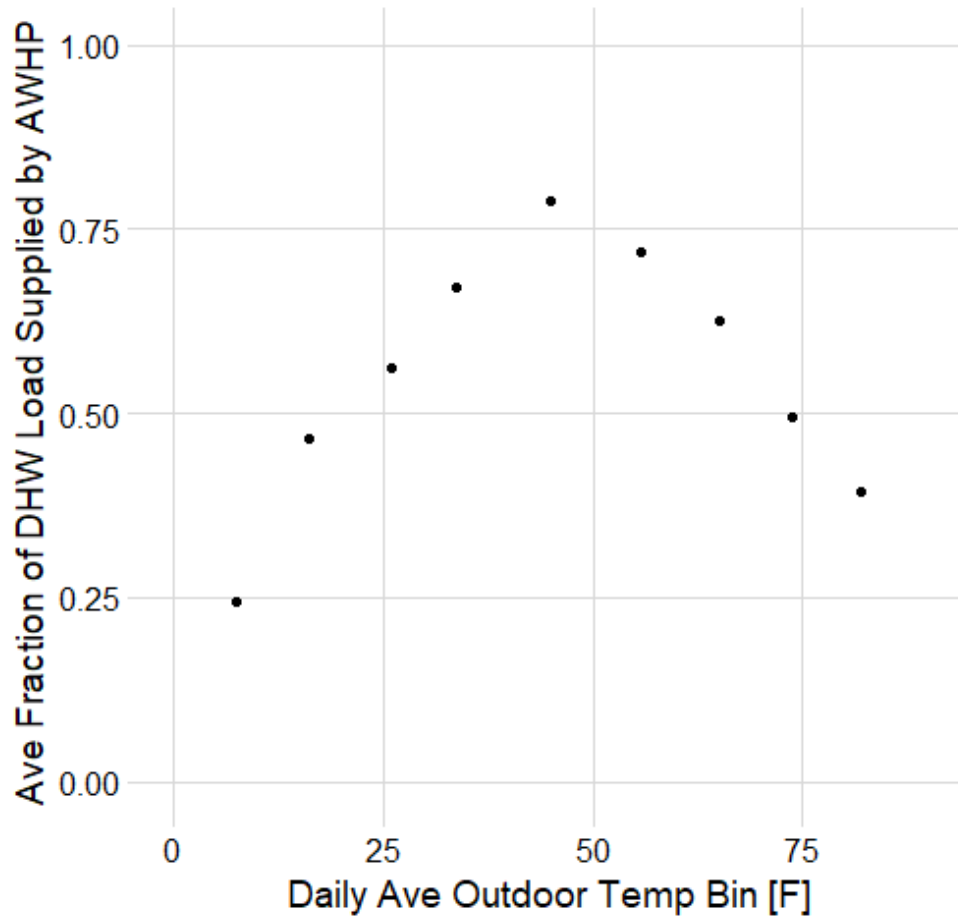
Site 4



COP does not include latent loads (dehumidification)



AWHPs Can Integrate Domestic Hot Water



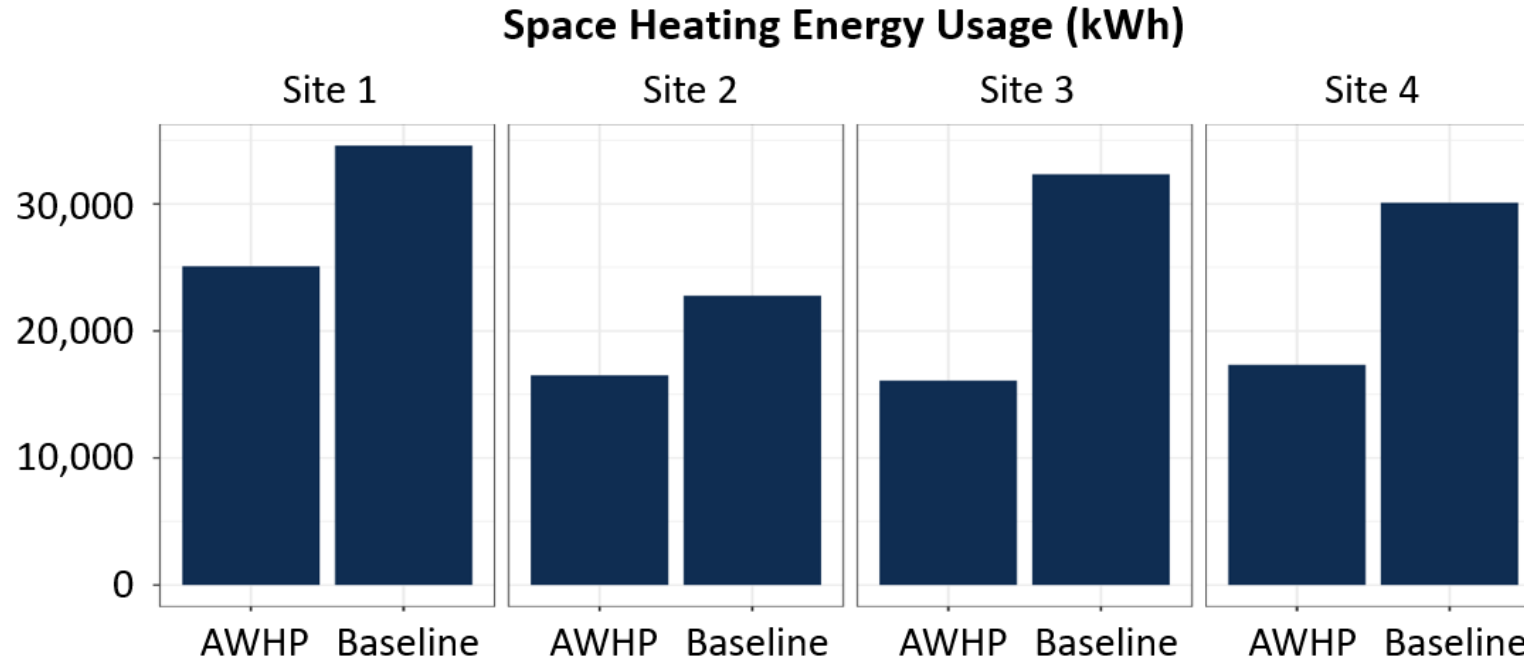
DHW load displacement is a function of AWHP's seasonal excess capacity



Energy Savings, Costs, and Payback



Energy Savings - Heating

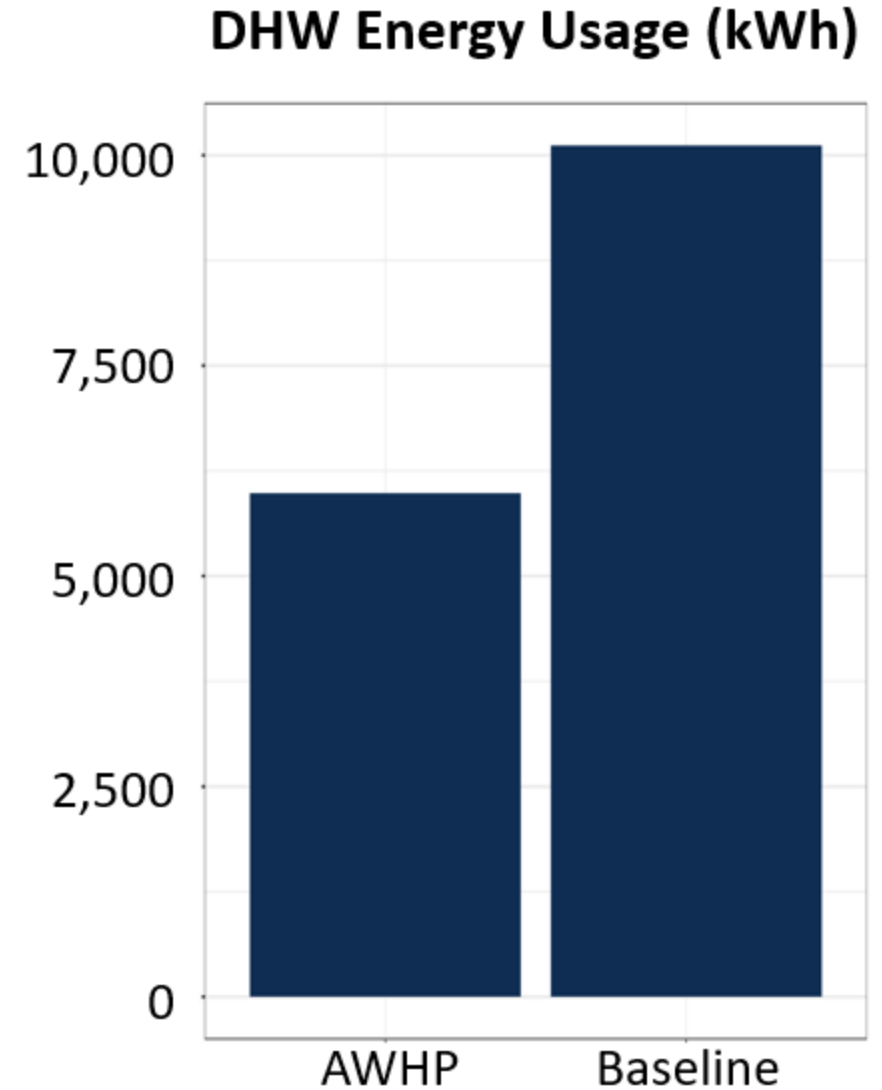


- Energy used for space heating decreases by 27 to 50% and ranged between 16,100 and 25,100 kWh/yr
- The higher specification Enertech AWHP at sites 3 and 4 led to considerably more energy savings than the NorAire unit at sites 1 and 2



Energy Savings – DHW

- The monobloc AWHP at site 3 functioned as a DHW pre-heater when not supplying space heating or cooling.
- The AWHP displaced just under 30% of the domestic hot water load of 9,500 kWh to yield an annual savings of 4,100 kWh or 40%.
- This site has very large DHW loads, double that of the typical home.





Costs and Payback

Site	AWHP System	Total Install Costs	Incremental Cost (\$)	Cost Savings (\$/yr)	Payback Period (yr)
1	NorAire 5-Ton Third-Party Split w/ Bosch BOVA ODU	\$18,784	\$12,784	\$571	22
2	NorAire 5-Ton Third-Party Split w/ Bosch BOVA ODU	\$14,945	\$8,945	\$453	20
3	Enertech 5-Ton Monobloc	\$41,160	\$28,760	\$1,450	20
4	Enertech 5-Ton Monobloc	\$39,985	\$28,585	\$995	29

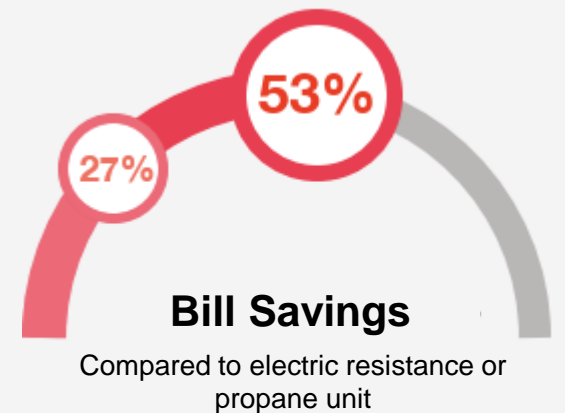
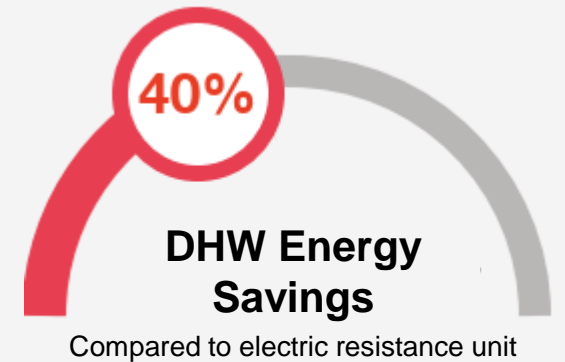
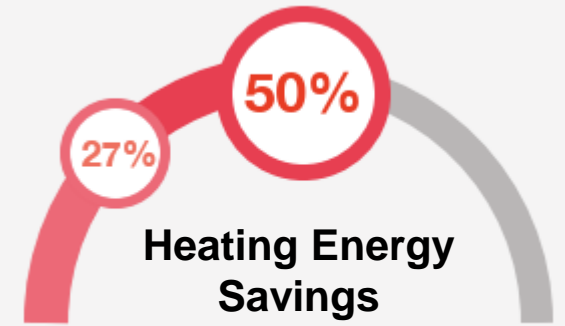


Conclusions, Barriers, and Opportunities



Key Takeaways

- Air-to-water heat pumps are air source heat pumps.
- They are available now and can yield significant energy and bill savings supplying space heating and domestic hot water heating.
- Incremental costs are expected to decrease as the product class matures.
- Similarly, systems will continue to be improved and optimized over time.





Barriers & Opportunities

- High-temperature emitters like cast iron radiators and older baseboard units may struggle to supply sufficient heating capacity.
- Like with any new technology, there exist significant market barriers.
- The flexibility of AWHP systems can add complexity compared to traditional ASHP installations.
- The largest opportunity is in retrofits and new homes featuring low-temperature emitters.



Recommendations

- AWHPs should be treated like other ASHPs and similar program design strategies for overcoming barriers should be replicated for AWHPs.
- Stakeholders should advocate for standardized ratings
- Existing qualified product lists can be used for existing ASHP programs
- AWHPs should be promoted where cold climate ASHPs are beneficial but impractical due to hydronic distribution.



Future Work

- Workforce development, program development, and standardization
- Performance evaluation with other emitters
- Controls optimization
- Improving cooling performance
- Simplifying system design
- Thermal energy storage
- Retrofits with high-temperature hydronic systems



Questions?

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Send us your questions using the Q&A panel

CARD Project Result Dissemination

- Reports, webinars, fact Sheets, guidelines & tools available online under “Resources”
- Website is currently under construction
- Final webinar recording and report typically available within a month

<https://mn.gov/commerce/energy/industry-government/cip/applied-research-development/>

Home > Conserving Energy > Conservation R&D

Conserving Energy

- Conservation Improvement Program
- > Conservation R&D
 - Improving Home Efficiency
 - Efficient Home Building
 - Home Energy Guide
 - Ground Source Heat Pumps

Applied Research and Development

Funds projects to identify new technologies or strategies to maximize energy savings, improve the effectiveness of energy conservation programs, or document the carbon dioxide reductions from energy conservation projects.

Background

The [Next Generation Energy Act of 2007](#) (the Act) established energy conservation as a primary resource for meeting Minnesota’s energy needs while reducing greenhouse gases and other harmful emissions. The Act also established a

RESOURCES

- CARD search
- CARD Webinars & Videos
- Request for Proposals
- Proposals & Evaluations

Fact Sheets, Guides & Tools

QUESTIONS?

Thanks for Participating!

Upcoming CARD Webinars:

- Feb 20, 2024: LHB - Field Study of Phase Change Material (PCM) Use For Passive Thermal Regulation

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