The St. James Hotel is located on the Mississippi River in Red Wing, Minnesota. It features 62 guestrooms, 14 meeting rooms and three dining venues. When the hotel opened on Thanksgiving Day in 1875, guests marveled at the modern features, including steam heat, hot and cold running water, gas on every floor and a state-of-the-art kitchen. Offering all of today’s modern amenities and services, the St. James Hotel continues to be a popular venue for meetings, weddings and special events. A desire to improve the hotel’s lighting quality and efficiency with the most current technology led Jerry Cook, Chief Engineer, to participate in a free, no-obligation assessment with a One-Stop Efficiency Shop® lighting consultant.

Since the initial assessment, the St. James has worked with the One-Stop Efficiency Shop to complete several lighting upgrades. Maintenance was a vital concern for the hotel as they were constantly getting requests to replace burned out incandescent bulbs. As the cost of LED lighting decreased and the technology became more consistent and reliable, it was the ideal choice to address both cost and maintenance issues. By upgrading from incandescent to LED technology in guestrooms, meeting rooms, common spaces and parking ramps, the St. James was able to receive a rebate that covered over half the total project cost. On top of that, they are very pleased to see an annual utility savings much greater than the net cost of the entire project.

Project Details
Installed cost: $28,844
Rebate: $15,743
Net cost: $13,100
Annual utility savings: $15,989

“You make it easy for us to get the rebates. We’ve used the One-Stop Efficiency Shop seven or eight times now. We recently installed LED lamps in the banquet room and have seen quite a lot of savings in energy use. We are also not changing bulbs as often as before.”
— JERRY COOK, ST. JAMES HOTEL

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